

PARTICIPANT DIRECTORY

Data from a total of **304 Northwest companies** are included in this survey. The following list includes **108 publicly traded & 196 privately held/other companies**.

BANKING / FINANCIAL - PRIVATELY HELD

Advantis Credit Union
ALPS Federal Credit Union
American Financial Solutions
Bank of Eastern Oregon
bankcda
CapEd Credit Union
Cascade Federal Credit Union
Central Willamette Credit Union
Columbia Credit Union
Community Bank
Community First Bank
Consolidated Community Credit Union
Craft3
Credit Union 1
Evergreen Federal Bank
Fibre Federal Credit Union
First Federal - McMinnville
First Federal Savings Bank of Twin Falls
Great NorthWest Federal Credit Union
Harborstone Credit Union
Horizon Credit Union
IBEW & United Workers FCU
Idaho First Bank
Kitsap Bank
Kitsap Credit Union
Matanuska Valley Federal Credit Union
Mid Oregon Credit Union
Moda Health
Mountain Pacific Bank
Mt. McKinley Bank
North Coast Credit Union
Northwest Bank
Northwest Community Credit Union
Northwest Priority Credit Union
Olympia Federal Savings
Oregon Community Credit Union
Oregon Mutual Insurance Company
Oregon State Credit Union
P1FCU
Pacific Crest Savings Bank
Pacific NW Federal Credit Union

PEMCO Mutual Insurance Company
Peoples Bank
Physicians Insurance A Mutual Company
Point West Credit Union
Qualstar Credit Union
RiverBank
Rogue Credit Union
SAIF Corporation
Salal Credit Union
Security State Bank
SELCO Community Credit Union
Solarity Credit Union
Sound Credit Union
STCU
Sunset Science Park Federal Credit Union
The Bank of Commerce
The Standard / Standard Insurance Company
Tongass Federal Credit Union
Wauna Federal Credit Union
WCLA Credit Union
Willamette Valley Bank
Yakima Federal Savings and Loan Association

BANKING / FINANCIAL - PUBLICLY TRADED

1st Security Bank of Washington +
Bank of the Pacific
Banner Corporation +
Beneficial State Bank
Cashmere Valley Bank
Coastal Community Bank +
Columbia Bank +
Commencement Bank
First Financial Northwest Bank +
First National Bank Alaska
Great Ajax Corp. +
Heritage Bank +
HomeStreet Bank +
Northrim Bank +
Oregon Pacific Bank
People's Bank of Commerce
Riverview Community Bank +
SaviBank

Sound Community Bank +
Summit Bank - Oregon
Timberland Bank +
Umpqua Holdings Corporation +
Washington Federal
Washington Trust Bank

BIOTECH / PHARMACEUTICAL

Adaptive Biotechnologies Corp +
Alpine Immune Sciences, Inc. +
Aptevo Therapeutics Inc. +
Athira Pharma, Inc. +
Atossa Therapeutics, Inc. +
BioLife Solutions, Inc. +
CTI BioPharma Corp. +
CytoDyn Inc. +
NanoString Technologies, Inc. +
Omeros Corporation +
Sana Biotechnology, Inc. +
Seagen Inc. +

DISTRIBUTION / WHOLESALE / RETAIL

Albertsons Companies, Inc. +
Amazon.com, Inc. +
Boise Cascade Company +
Burkhart Dental Supply
Costco Wholesale Corporation +
Eastside Distilling, Inc. +
Electronic Systems Technology Inc. +
Gensco Inc.
Jewett Cameron Trading Company +
Jones Soda Co. +
Laird Superfood, Inc. +
Lithia Motors, Inc. +
Nordstrom, Inc. +
PCC Community Markets
Starbucks Corporation +
Willamette Valley Vineyards, Inc. +
Wireless Advocates
Zumiez, Inc. +

ELECTRONICS / TECHNOLOGY

Avalara, Inc. +
Bsquare Corporation +
ClearSign Technologies Corporation +
Data I/O Corporation +
Denali Advanced Integration
Digimarc Corporation +
Impinj, Inc. +
Itron, Inc. +
Keytronic +
Lattice Semiconductor Corporation +
Microsoft Corporation +
Microvision, Inc. +
NWEA
Porch Group, Inc. +
RealNetworks, Inc. +
Smartsheet Inc. +
Teledyne FLIR LLC +
T-Mobile US, Inc. +
Weir ESCO
Zonar Systems
ZoomInfo Technologies Inc. +

GOVERNMENT / EDUCATION

Anchorage Museum
Anchorage School District
City of Bellevue
City of Portland
City of Seattle
City of Tacoma & Tacoma Public Utilities
Cook Inlet Housing Authority
LEG-TECH
Port of Portland
Port of Seattle
Portland Community College
Seattle Housing Authority
Seattle Public Schools
Seattle University
Sitka Tribe of Alaska
Sound Transit
State of Alaska
State of Oregon
WSIPC

PARTICIPANT DIRECTORY

HEALTHCARE

Alaska Native Tribal Health Consortium
Alaska VA Healthcare System
Arbor Health
Asante
Asian Counseling and Referral Service
Bay Area Hospital
Bethany of the Northwest
Bloodworks Northwest
Boise VA Medical Center
Cancer Care Northwest
Cascade Medical Center
Central Oregon Radiology Associates (CORA)
CHAS Health
Columbia Basin Health Association
Columbia Valley Community Health
Community Health Center of Snohomish County
Community Health of Central Washington
Confluence Health
Coulee Medical Center (CMC)
EvergreenHealth
EyeHealth Northwest
Foundation Health Partners
Fred Hutch / Seattle Cancer Care Alliance
Grays Harbor Community Hospital
Harborview Medical Center
Harney District Hospital
HealthPoint
Heritage Health
Island Hospital
Jefferson Healthcare
Kartini Clinic
Kittitas Valley Healthcare
Kootenai Health
Legacy Health
Maniilaq Association
Mason Health
Mid-Columbia Medical Center
Mosaic Medical
Moses Lake Community Health Center
Newport Hospital & Health Services
OCHIN
Olympic Medical Center

Oregon Health & Science University (OHSU)
Overlake Medical Center & Clinics
Partners In Care
Pathology Consultants, PC
PeaceHealth System Services Center
Peninsula Community Health Services
Pioneer Human Services
Prosser Memorial Health
Providence Regional Medical Center Everett
Providence St. Vincent Medical Center
Pullman Regional Hospital
Puyallup Tribal Health Authority (PTHA)
Radia Inc., PS
Roseburg VA Health Care System
Saint Alphonsus Health System
Salem Health
Samaritan Health Services
Samaritan Healthcare
Seattle Children's
Seldovia Village Tribe
Sky Lakes Medical Center
Sound Family Medicine
Spokane Eye Clinic
St. Charles Health System
Summit Pacific Medical Center
The Center (Oregon)
The Doctors Clinic
The Oregon Clinic
Tuality Healthcare
Unity Care NW
University of Washington Medical Center
Valley Medical Center
Vancouver Clinic
Vera Whole Health
Virginia Garcia Memorial Health Center
Virginia Mason Franciscan Health
Willapa Harbor Hospital
Woodcreek Healthcare
Yakima Neighborhood Health Services

MANUFACTURING

Aero Precision, LLC
Algas-SDI
Clearwater Paper Corporation +

Columbia Sportswear Company +
Fortive +
Funko, Inc. +
Greenbrier Companies, Inc. +
Hecla Mining Company +
International Isotopes Inc. +
IsoRay, Inc. +
Micron Technology, Inc. +
Nautilus, Inc. +
Nike, Inc. +
nLIGHT, Inc. +
Northwest Pipe Company +
PACCAR Inc +
PotlatchDeltic Corporation +
Precor Incorporated
Roseburg Forest Products Co.
Schmitt Industries, Inc. +
Schnitzer Steel Industries, Inc. +
UniSea, Inc.
Weyerhaeuser Company +

SERVICES

Ahtna, Inc
Alaska Air Group, Inc. +
Aviation Technical Services, Inc.
Barrett Business Services, Inc. +
Bering Straits Native Corporation
Broadmark Realty Capital Inc. +
Community Health Plan of Washington
Davis Wright Tremaine LLP
Doyon, Limited
eXp World Holdings, Inc. +
Expedia, Inc. +
Expeditors International of Washington, Inc. +
F5 Networks, Inc. +
Foster Garvey PC
Girl Scouts of Western Washington
Lynden Incorporated
Marchex, Inc. +
Otak, Inc.
PetIQ, Inc. +
Radiant Logistics, Inc. +

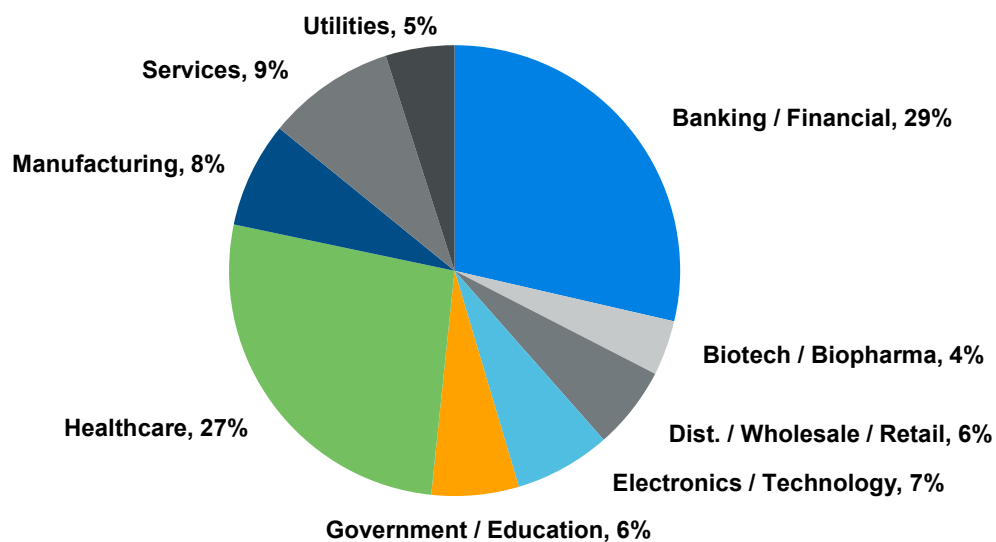
Redfin Corporation +
SanMar
SharperLending Solutions, LLC
SPIE
TrueBlue, Inc. +
Trupanion +
US Ecology, Inc. +
Zillow Group, Inc. +

UTILITIES

Alaska Communications
Avista Corporation +
Chugach Electric Association, Inc.
Copper Valley Telecom
Cowlitz County PUD No. 1
Eugene Water & Electric Board (EWEB)
GCI Liberty, Inc.
Idaho Power Company +
Island Network, LLC (Orcas Power & Light Cooperative)
Matanuska Electric Association, Inc. (MEA)
Matanuska Telephone Association, Inc.
NW Natural +
Portland General Electric Company +
Puget Sound Energy +
Salem Electric

SURVEY PARTICIPANT Demographics

| | ORGS | | TOTAL NUMBER OF EMPLOYEES | | | | | | | ANNUAL GROSS SALES / REVENUE OR ASSETS (\$MILLIONS) | | | | | |
|--------------------------------|------|-----|---------------------------|------|------|---------------|--------|---------|-----------|---|-------|-------|---------------|---------|----------|
| | # | % | AVG | 10TH | 25TH | 50TH (MEDIAN) | 75TH | 90TH | TOTAL | AVG | 10TH | 25TH | 50TH (MEDIAN) | 75TH | 90TH |
| All Participants (Nonbank) | 217 | 71% | 10,424 | 58 | 162 | 437 | 1,936 | 6,457 | 3,148,103 | 5,383.1 | 20.2 | 50.8 | 278.7 | 1,040.9 | 4,023.2 |
| INDUSTRY | | | | | | | | | | Assets for Banking / Financial Industry | | | | | |
| Banking / Financial | 87 | 29% | 380 | 41 | 88 | 214 | 338 | 943 | 32,707 | 2,263.0 | 144.4 | 380.5 | 1,000.0 | 1,885.0 | 4,956.7 |
| Biotech / Biopharma | 12 | 4% | 318 | 22 | 24 | 112 | 268 | 588 | 3,813 | 275.2 | 18.0 | 33.6 | 76.2 | 201.1 | 282.7 |
| Dist. / Wholesale / Retail | 18 | 6% | 117,863 | 58 | 162 | 2,148 | 50,135 | 291,600 | 2,121,529 | 35,504.3 | 13.9 | 34.9 | 378.5 | 9,136.5 | 77,958.0 |
| Electronics / Technology | 21 | 7% | 13,531 | 70 | 310 | 782 | 2,309 | 6,743 | 284,154 | 11,647.5 | 20.3 | 68.1 | 300.0 | 518.7 | 2,173.4 |
| Government / Education | 19 | 6% | 5,546 | 63 | 414 | 1,562 | 6,678 | 12,164 | 105,365 | 3,117.3 | 20.0 | 151.5 | 576.6 | 2,300.5 | 6,969.0 |
| Healthcare | 81 | 27% | 2,083 | 203 | 332 | 638 | 2,167 | 5,241 | 168,700 | 696.1 | 28.0 | 46.1 | 142.0 | 630.0 | 2,216.5 |
| Manufacturing | 23 | 8% | 8,919 | 81 | 626 | 1,316 | 8,324 | 24,200 | 205,139 | 5,026.8 | 9.5 | 251.4 | 691.9 | 2,630.1 | 15,229.8 |
| Services | 28 | 9% | 7,591 | 102 | 271 | 906 | 4,589 | 17,966 | 212,560 | 1,413.0 | 40.9 | 159.6 | 790.0 | 1,810.3 | 3,407.7 |
| Utilities | 15 | 5% | 1,010 | 49 | 174 | 465 | 1,723 | 2,788 | 14,136 | 691.2 | 24.2 | 130.0 | 240.6 | 1,120.4 | 1,401.1 |
| BY FORM OF OWNERSHIP | | | | | | | | | | | | | | | |
| Privately Held / Other Nonbank | 133 | 44% | 2,255 | 112 | 300 | 638 | 2,167 | 5,663 | 299,970 | 956.5 | 24.2 | 48.0 | 206.0 | 651.8 | 2,443.3 |
| Privately Held / Other Bank | 63 | 21% | 246 | 30 | 68 | 128 | 276 | 457 | 15,502 | 1,075.6 | 120.4 | 273.0 | 605.0 | 1,670.5 | 2,312.9 |
| Publicly Traded Nonbank | 84 | 28% | 33,921 | 52 | 201 | 1,316 | 6,602 | 58,200 | 2,815,426 | 12,391.9 | 15.6 | 65.4 | 602.6 | 2,257.0 | 12,294.1 |
| Publicly Traded Bank | 24 | 8% | 748 | 113 | 171 | 250 | 943 | 2,109 | 17,205 | 5,380.0 | 638.0 | 968.4 | 1,723.0 | 6,770.8 | 15,999.9 |



304
Total Participating
Organizations