

PARTICIPANT DIRECTORY

Data from a total of **304 Northwest companies** are included in this survey. The following list includes **112 publicly traded & 192 privately held/other companies**.

BANKING / FINANCIAL - PRIVATELY HELD

Advantis Credit Union
ALPS Federal Credit Union
Bank of Eastern Oregon
Bank of Idaho
bankcda
CapEd Credit Union
Cascade Federal Credit Union
Central Willamette Credit Union
Community Bank
Community First Bank - Kennewick
Consolidated Community Credit Union
Craft3
Credit Union 1
Denali State Bank
Fibre Federal Credit Union
First Federal - McMinnville
First Federal Savings Bank of Twin Falls
Grange Insurance Association
Harborstone Credit Union
Horizon Credit Union
IBEW & United Workers FCU
Icon Credit Union
Idaho First Bank
Idaho Housing and Finance Association
InRoads Credit Union
Kitsap Bank
Matanuska Valley Federal Credit Union
Mid Oregon Credit Union
Moda Health
Mountain Pacific Bank
Mt. McKinley Bank
North Coast Credit Union
Northwest Bank
Northwest Community Credit Union
Olympia Federal Savings
Oregon Community Credit Union
Oregon Mutual Insurance Company
P1FCU
Pacific Crest Savings Bank
Pacific NW Federal Credit Union
Peoples Bank

People's Community Federal Credit Union
Pioneer Trust Bank, N.A.
Point West Credit Union
Providence Federal Credit Union
Qualstar Credit Union
RiverBank
Rogue Credit Union
SAIF Corporation
Salal Credit Union
Security State Bank
Solarity Credit Union
Sound Credit Union
Standard Insurance Company / The
Standard
State Bank Northwest
STCU
Sunset Science Park Federal Credit Union
Symetra Financial Corporation
The Bank of Commerce
Tongass Federal Credit Union
Unitus Community Credit Union
Verity Credit Union
Wauna Federal Credit Union
WCLA Credit Union
Yakima Federal Savings and Loan
Association

BANKING / FINANCIAL - PUBLICLY TRADED

Anchor Bank +
Bank of the Pacific
Banner Corporation +
Beneficial State Bank
Cashmere Valley Bank
Coastal Community Bank +
Columbia Banking System, Inc. +
Commencement Bank
First Federal - Port Angeles
First Financial Northwest Bank +
First National Bank Alaska
FS Bancorp, Inc. +
Heritage Bank +
HomeStreet, Inc. +

Islanders Bank
Northrim Bancorp, Inc. +
Oregon Pacific Bank
Pacific West Bank
People's Bank of Commerce
Riverview Community Bank +
SaviBank
Sound Community Bank +
Summit Bank - Oregon
Timberland Bank +
Umpqua Holdings Corporation +
Washington Federal +

BIOTECH / PHARMACEUTICAL

Alder BioPharmaceuticals, Inc. +
Alpine Immune Sciences, Inc. +
Aptevo Therapeutics Inc. +
Atossa Genetics Inc. +
BioLife Solutions, Inc. +
CTI / Cell Therapeutics, Inc. +
CytoDyn Inc. +
Immune Design Corp. +
NanoString Technologies, Inc. +
Omeros Corporation +
Seattle Genetics, Inc. +

DISTRIBUTION / WHOLESALE / RETAIL

Amazon.com, Inc. +
Boise Cascade Company +
Burkhart Dental Supply
Costco Wholesale Corporation +
Craft Brew Alliance, Inc. +
Electronic Systems Technology Inc. +
Gensco Inc.
Jewett Cameron Trading Company +
Jones Soda Co. +
Lithia Motors, Inc. +
Nordstrom, Inc. +
Papa Murphy's Holdings, Inc. +
Starbucks Corporation +
Willamette Valley Vineyards, Inc. +
Zumiez, Inc. +

ELECTRONICS / TECHNOLOGY

Avalara, Inc. +
BSQUARE Corporation +
Clearsign Combustion Corp +
Cray Inc. +
CUI Global, Inc. +
Data I/O Corporation +
Denali Advanced Integration
Digimarc Corporation +
eventcore
FLIR Systems, Inc. +
Fulcrum Technologies, Inc.
G5 Inc.
Impinj, Inc. +
iovation, Inc.
Itron, Inc. +
KeyTronicEMS +
Know Labs, Inc. +
LAIKA, Inc.
Lattice Semiconductor Corporation +
Microsoft Corporation +
Microvision, Inc. +
Milestone Systems
Nuvodia / Inland Imaging
Palo Alto Software
Pipeworks, Inc.
RealNetworks, Inc. +
Smartsheet Inc. +
Tableau Software, Inc. +
T-Mobile US, Inc. +

PARTICIPANT DIRECTORY

GOVERNMENT / EDUCATION

City of Bellevue
City of Boise
City of Portland
City of Tacoma & Tacoma Public Utilities
Gonzaga University
King County
LEG-TECH
Port of Seattle
Portland Community College
Seattle Public Schools
Seattle University
University of Oregon
Washington Health Benefit Exchange
WSIPC

HEALTHCARE

Arbor Health
Asian Counseling and Referral Service
Bay Area Hospital
Bloodworks Northwest
Cancer Care Northwest
CareOregon, Inc.
Central Oregon Radiology Associates, P.C.
CHAS Health
Columbia Basin Health Association
Columbia Valley Community Health
Comagine Health
Community Health Center of Snohomish County
Community Health of Central Washington
Confluence Health
EvergreenHealth
Family Care Network
Fred Hutchinson Cancer Research Center
Frontier Behavioral Health
Grays Harbor Community Hospital
Harborview Medical Center
HealthPoint
Heritage Health
Island Hospital
Kittitas Valley Healthcare
Klickitat Valley Health
Kodiak Area Native Association

Kootenai Health
Legacy Health
Maniilaq Association
Mason General Hospital & Family of Clinics
Mid-Columbia Medical Center
Moses Lake Community Health Center
MultiCare Health System
Newport Hospital & Health Services
Ocean Beach Hospital & Medical Clinics
Olympic Medical Center
Oregon Medical Group
Overlake Medical Center & Clinics
PeaceHealth Southwest Medical Center
Peninsula Community Health Services
Pioneer Human Services
Portneuf Medical Center
Prosser Memorial Health
Providence Regional Medical Center Everett
Providence St. Vincent Medical Center
Pullman Regional Hospital
Radia Inc., PS
Saint Alphonsus Health System
Salem Health Hospitals & Clinics
Samaritan Health Services
Samaritan Healthcare
SCCA Proton Therapy Center
Seattle Cancer Care Alliance
Seattle Children's
Shriners Hospitals for Children - Spokane
Siskiyou Community Health Center
Slocum Center for Orthopedics & Sports Medicine
Southern Coos Hospital & Health Center
Spokane Eye Clinic
St. Charles Health System
Summit Pacific Medical Center
Tacoma Valley Radiation Oncology Centers
The Center (Oregon)
The Doctors Clinic
The Polyclinic
Tri-Cities Cancer Center
Tri-State Memorial Hospital
University of Washington Medical Center
Valley Medical Center

Vancouver Clinic
Vera Whole Health
Virginia Garcia Memorial Health Center
Willapa Harbor Hospital
Yakima Neighborhood Health Services

MANUFACTURING

Algas-SDI
American Seafoods Company
Applied Technical Services Corporation
Bob's Red Mill Natural Foods
Clearwater Paper Corporation +
Columbia Sportswear Company +
Crosby Hop Farm, LLC
Esterline Technologies Corporation +
Fortive Corporation +
Funko, Inc. +
Greenbrier Companies, Inc. +
Hecla Mining Company +
International Isotopes Inc. +
IsoRay, Inc. +
Micron Technology, Inc. +
Nautilus, Inc. +
Nike, Inc. +
nLIGHT, Inc. +
Northwest Pipe Company +
PACCAR Inc +
Potlatch Corporation +
Preco Electronics, LLC
Schmitt Industries, Inc. +
Schnitzer Steel Industries, Inc. +
UniSea, Inc.
Weyerhaeuser Company +

SERVICES

Alaska Air Group, Inc. +
Barrett Business Services, Inc. +
Calista Corporation
Davis Wright Tremaine LLP
Doyon, Limited
Eugene Water & Electric Board (EWEB)
Expedia, Inc. +
Expeditors International of Washington, Inc. +
F5 Networks, Inc. +

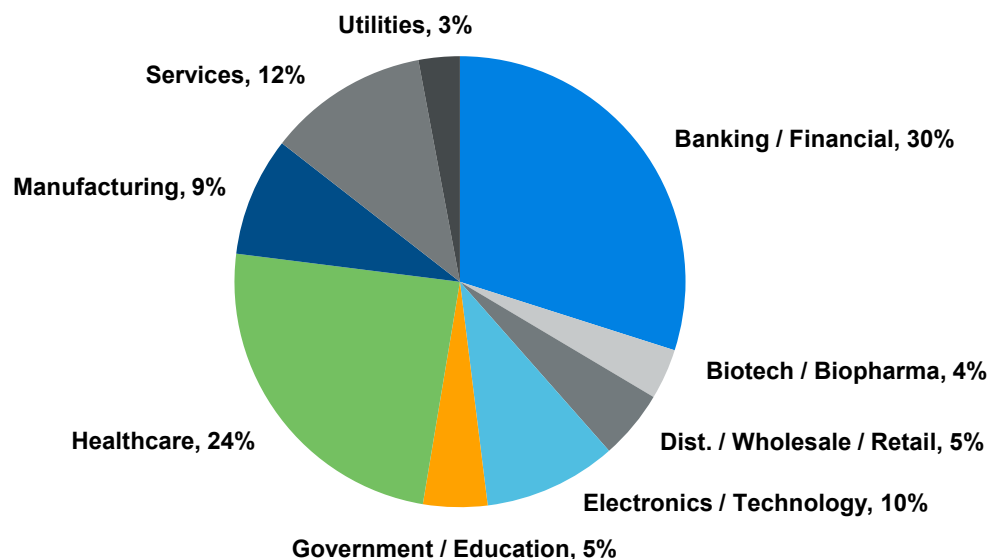
Lighthouse
Lynden Incorporated
Marchex, Inc. +
Moss Adams LLP
Mutual of Enumclaw Insurance Company
PacifiCorp +
PAE Engineers
Perkins Coie LLP
PetIQ, Inc. +
Pope Resources +
Quest Solution, Inc. +
Radiant Logistics, Inc. +
Red Lion Hotels Corporation +
Redfin Corporation +
Seattle Public Library Foundation
SPIE
Strategic Pharmaceutical Solutions / VetSource
TrueBlue, Inc. +
Trupanion +
US Ecology, Inc. +
Washington State Bar Association
WE Communications
Wireless Advocates
Woodland Park Zoo
World Vision
Zillow, Inc. +

UTILITIES

Alaska Communications Systems +
Avista Corporation +
Benton Rural Electric Association
Chugach Electric Association, Inc. +
IDACORP, Inc. +
Northwest Natural Gas Company +
Portland General Electric Company +
Puget Sound Energy, Inc. +
Salem Electric

SURVEY PARTICIPANT Demographics

	ORGS		TOTAL NUMBER OF EMPLOYEES							ANNUAL GROSS SALES / REVENUE OR ASSETS (\$MILLIONS)					
	#	%	AVG	10TH	25TH	50TH (MEDIAN)	75TH	90TH	TOTAL	AVG	10TH	25TH	50TH (MEDIAN)	75TH	90TH
All Participants (Nonbank)	213	70%	7,079	49	118	360	1,707	5,950	2,144,962	4,015.0	21.0	50.0	219.4	1,064.0	3,237.7
INDUSTRY										Assets for Banking / Financial Industry					
Banking / Financial	91	30%	370	32	74	150	292	893	33,658	1,726.6	140.0	280.0	601.7	1,377.5	3,000.0
Biotech / Biopharma	11	4%	232	10	47	54	219	476	2,548	135.1	19.7	45.1	59.2	124.4	286.6
Dist. / Wholesale / Retail	15	5%	78,928	37	322	1,288	42,322	223,400	1,183,925	28,692.6	16.9	90.2	442.0	13,650.7	92,948.2
Electronics / Technology	29	10%	5,598	48	106	213	1,109	4,945	162,352	6,113.0	11.9	18.8	74.1	398.8	1,895.8
Government / Education	14	5%	7,122	105	1,463	2,323	8,621	14,302	99,710	1,118.9	52.6	223.9	525.5	1,037.5	3,466.8
Healthcare	74	24%	1,862	185	284	588	1,633	4,803	137,765	678.5	31.3	48.6	120.6	1,010.3	1,664.9
Manufacturing	26	9%	8,221	47	311	1,200	6,511	23,640	205,522	4,659.4	14.9	124.8	483.6	2,480.8	14,807.3
Services	35	12%	8,779	103	393	964	2,926	13,180	307,281	1,420.0	50.7	106.8	486.9	1,024.5	4,015.3
Utilities	9	3%	1,356	67	293	1,167	1,981	3,002	12,201	1,035.0	38.5	202.3	706.1	1,396.9	2,262.1
BY FORM OF OWNERSHIP															
Privately Held / Other Nonbank	127	42%	1,455	53	118	299	953	3,467	277,877	592.5	22.8	45.0	125.0	586.5	1,530.6
Privately Held / Other Bank	65	21%	255	27	58	124	255	419	16,581	888.2	127.0	244.0	468.2	1,185.0	1,919.6
Publicly Traded Nonbank	86	28%	16,670	49	118	678	3,663	22,450	1,867,085	9,069.0	18.7	78.1	475.5	2,373.3	13,650.7
Publicly Traded Bank	26	9%	657	66	99	232	591	2,087	17,077	3,822.5	287.5	388.9	1,053.5	3,185.4	12,297.2



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Total Participating
Organizations